

Revision number: 4 Purchasing Agent: Roselle Miller

Item: Credit Card Acceptance

Vendor: 93814A Wells Fargo

141 East 5600 South Ste 200

Murray UT 84107

Internet Homepage:

Telephone: (801) 263-7912 ex12

Fax number: (801) 263-7944

Contact: Debra Morris

Email address:

Brand/trade name: N/A

Price: See attached price list

Terms: N/A

Effective dates: 06/01/1999 through 04/30/2003

Days required for delivery: N/A
Price guarantee period: 3 Years
Minimum order: N/A

Min shipment without charges: N/A

Other conditions: * Processing fee only

REVISION # 4: PLEASE NOTE EXTENSION OF CONTRACT THRU 04/30/2003.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



Processing fee = 0.10%

Discount rate per transaction = Interchange plus Assessments plus Processing fee (0.10%)

TYPE OF TRANSACTION VISA MasterCard

Fully Qualified Interchange Fee: 1.38% + \$0.05 1.38% + \$0.10

Face To Face

(Retail) Assessment Fee* 0.084% 0.095%

Fully Qualified Interchange Fee: 1.43% + \$0.05

Face To Face

(Emerging Markets) Assessment Fee* 0.084%

Mail/Phone/Internet Interchange Fee: 1.80% + \$0.10 1.90% + \$0.10

Assessment Fee* 0.084% 0.095%

Chargeback fee \$15.00

Voice Authorization \$0.58 per authorization

^{*} Assessment fees are charged based on avg. ticket size and percent of volume by card type. FSMS used an avg. ticket of \$170.00 70% VISA 30% MC "Assessment multipliers are: VISA = .00084, MasterCard = .00095"

^{*}Note: Emerging Market rates apply to VISA downgrade situations. If a Retail transaction downgrades to EIRF and the merchant has an Emerging Market SIC code, the EIRF rate is upgraded to the Emerging Market rate. MasterCard does not have a similar program. Many agencies of the State of Utah, as well as other governmental agencies covered by this contract, will qualify for transaction processing at the normal (less costly) interchange levels that best fit the activity they are engaged in. First Security Merchant Services will work closely with each of these agencies to ensure that they are correctly set up. In this way we can help each agency provide the most cost effective solution for electronic payment processing. (All Merchant Processing companies assess downgrade charges to cover expenses associated with transaction downgrades. This fee is normally in the range of .50% to .75% in addition to the difference between the interchange rates. First Security Merchant Services, L.L.C. will waive the downgrade charge in order to make merchant processing as cost effective as possible for all locations. Any foreign VISA/MasterCard transaction submitted will be subject to a .10% international transaction handling fee.)



Processing or T & E Authorization/Switch Fees For Card Types Not Covered Above

American Express

Authorization \$0.10 / Capture N/A

Discover

Authorization \$0.10 / Capture \$0.10

Diners Club*

Authorization \$0.10 / Capture N/A

JCB

Authorization \$0.10 / Capture N/A

*First Security Merchant Services, L.L.C. can process Diners Club transactions directly. The Diners Club rate is currently 2.45%.

Please note: Other card types are processed by their respective issuers. A separate agreement with that issuer is required.

| On-Line Debit Card Pricing Network | Total Fee Per Transaction |
|------------------------------------|---------------------------|
| Maestro | \$0.25/transaction |
| Interlink | \$0.25/transaction |
| Explore | \$0.25/transaction |
| Other networks | \$0.25/transaction |

<u>STATEMENTS AND REPORTS</u> -. There is no charge for the monthly merchant statement. Several report options are available. Please call the Relationship Manager, Debra Morris at (801)246-5192 for other reporting options

Miscellaneous Charges:CostEquipment Reprogramming - Per Item*\$0.00*Monthly Equipment MaintenanceN/CMinimum Monthly Billing (Base on State Volumes not Agency)N/C

Equipment Support/Replacement Fees - Per Month (Next Day Repl) N/C

Equipment Support/Replacement Fees (Same Day Repl.)** \$7.50/PPPM**

Online Debit/Check Card Transactions - Per Item***

N/C***

Equipment Training (Group-In person per attendee (min 10)****

N/C****

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^{*} Initial re-programming of terminals owned by merchants covered by this proposal and programming of terminals acquired from FSMS in the future is provided at no charge. A \$50.00 fee applies to re-programming of equipment previously programmed by FSMS.

^{**} Same day equipment replacement is an optional program. Time critical equipment can be enrolled for \$7.50 Per Piece Per Month (PPPM)

^{***} No additional costs to those included in "On-Line Debit Card Pricing" at \$0.25/transaction



**** FSMS provides initial training via telephone to each location that receives equipment. After that, the Relationship Manager is available to provide further training as needed. Merchant locations can also call the FDMS Help Desk at 1.800.211.2711 for ongoing questions. All of these training options are provided at no charge.

VISANet CHARGES

In addition to the fees set forth on the agreement, third-party processing fees will be charged to any state agency, department, location, political subdivision or other merchant location subject to the agreement electing to use VISANet as follows:

1. Transaction fees - \$0.11 per transaction

Optional Fees may include but are not limited to:

2. Reporting fees (Clearview) - \$250.00 per month

EQUIPMENT COSTS

POS EQUIPMENT

New

| Purchase | | Amount | Qty. Disc | Trade-In* |
|------------------|------------------------|--------|--------------------|-----------|
| Tranz 330 | Verifone | \$255 | 10/\$250, 25/\$243 | N/A |
| Tranz 380 | Verifone | \$315 | 10/\$310, 25/\$300 | N/A |
| Tranz 380x2 | Verifone | \$365 | 10/\$355, 25/\$345 | N/A |
| Printer-250 | Verifone | \$205 | 10/\$200, 25/\$195 | N/A |
| Printer-900R | Verifone | \$205 | 10/\$200, 25/\$195 | N/A |
| Printer-950 | Verifone | \$250 | 10/\$245, 25/\$240 | N/A |
| Printer-150 | Verifone | \$460 | 10/\$455, 25/\$440 | N/A |
| PIN Pad 1000 | Verifone | \$90 | 10/\$88, 25/\$85 | N/A |
| PIN Pad 2000 | Verifone | \$180 | 10/\$175, 25/\$170 | N/A |
| T-7E | Hypercom | \$355 | 10/\$350, 25/\$340 | N/A |
| T7P Thermal | Hypercom | \$365 | 10/\$355, 25/\$345 | N/A |
| T-7P | Hypercom | \$365 | 10/\$355, 25/\$345 | N/A |
| PIN Pad S7CF | R Hypercom | \$255 | 10/\$250, 25/\$245 | N/A |
| Printer-P-7E | Hypercom | N/A | N/A | N/A |
| PIN Pad S8 | Hypercom | \$255 | 10/\$250, 25/\$245 | N/A |
| Talento | Dassault | N/A | N/A | N/A |
| Silent Partner F | Printer Datacard | \$230 | 10/\$225, 25/\$215 | N/A |
| Check Reader- | MagtekMagtek mini MICR | \$165 | 10/\$163, 25/\$160 | N/A |
| Check Reader- | - Accelera Accelera | \$275 | 10/\$270, 25/\$265 | N/A |



Pin Pad Encryption Fee

RENTAL PER MONTH

N/C

N/C

New

* Trade in: The State identified specific equipment that it currently owns in the original bid. That equipment and the equipment listed above is available through FSMS and can be re-programmed by FSMS without the need for trade in.

<u>IMPRINTERS</u> New - Purchase

| | Amount (ea.) | Qty Disc. (ea) |
|-------------------|--------------|----------------|
| Bartizan MiniMate | \$21.95 | 10/\$20.95 |
| Bartizan 2020 | \$19.95 | 10/\$18.95 |
| Port-a-Print | \$7.95 | 10/\$7.50 |
| Newbold D900 | \$17.95 | 10/\$16.95 |

Amount Qty Disc. Tranz 330 Verifone 10/\$20.95 \$21.95 Tranz 380 Verifone \$27.95 10/\$26.95 Tranz 380x2 Verifone \$30.95 10/\$29.95 Printer-250 Verifone \$16.95 10/\$15.95 Printer-900R Verifone \$16.95 10/\$15.95 Printer-950 Verifone \$21.95 10/\$20.95 Printer-150 Verifone \$37.95 10/\$36.95 Verifone PIN Pad 1000 \$7.95 10/\$6.95 PIN Pad 2000 Verifone \$15.95 10/\$14.95 T-7E Hypercom \$29.95 10/\$28.95 T7P Thermal Hypercom \$30.95 10/\$29.95 T-7P Hypercom \$30.95 10/\$29.95 PIN Pad S7CR Hypercom \$21.95 10/\$20.95 Printer-P-7E Hypercom N/A N/A PIN Pad S8 Hypercom \$21.95 10/\$20.95 Talento Dassault N/A N/A Silent Partner Printer Datacard \$19.95 10/\$18.95

PURCHASE PRICE DISCOUNT ON RENTED EQUIPMENT:

Magtek mini MICR

Accelera

Equipment Rental Term

Pin Pad Encryption Fee

Check Reader

Check Reader

Discount From New Pricing

\$13.95

\$23.95

N/C

10/\$12.95

10/\$22.95

N/C



| Less Than One Year | 0% |
|--------------------|-----|
| 1-2 Years | 25% |
| 2-3 Years | 50% |
| 3-4 Years | 75% |

4+ Years Total buyout charge will be \$20.00 per unit

| REPAIR CHARGES (after guarantee has expired) | | Amount | |
|--|----------|---------------|--|
| | | (Plus Parts)* | |
| Zon Jr XL | Verifone | \$75.00 | |
| Zon Jr Plus | Verifone | \$75.00 | |
| Tranz 330 | Verifone | \$75.00 | |
| Tranz 380 | Verifone | \$75.00 | |
| Tranz 380x2 | Verifone | \$75.00 | |
| T77 | Hypercom | \$75.00 | |
| T7P | Hypercom | \$75.00 | |
| PIN Pad S8 | Hypercom | \$75.00 | |
| Talento | Dassault | \$75.00 | |
| Printer - 250 | Verifone | \$75.00 | |
| Printer - 200 | Citizen | \$75.00 | |
| Printer - 3530 | Citizen | \$75.00 | |

^{*} Repair charges of \$75.00 include: Call Tag, Return Authorization, Replacement Unit, Shipping, Repair of damaged unit,

Parts are included in the \$75.00 charge. There are no extra costs normally associated with this service.

| Equipment Packages: | | <u>Amount</u> | Quantity Discount |
|---|---------------------|----------------|----------------------|
| Verifone: - Tranz 380 Silont Portner (Detecard) | Terminal Printer | \$310 \$225 | 10/\$300 10/\$215 |
| Silent Partner (Datacard)-1000 | PIN Pad | \$223 \$88 | 10/\$213 |
| -1000 | Total | \$623 | 10/\$600 |
| Verifone: | | | |
| - Tranz 330 | Terminal | \$250 | 10/\$243 |
| - Silent Partner (Datacard) | Printer | \$225 | 10/\$215 |
| -1000 | PIN Pad | \$88 | 10/\$85 |
| | Total | \$563 | 10/\$543 |
| Verifone: | | | |
| - Tranz 380 x 2 | Terminal | \$355 | 10/\$345 |

| STATE OF UTAH CONTRACT NUMBER: PD1086 | | | May 23, 2002 | Page 7 of 7 |
|--|---|----------------------------------|--|-------------|
| - Printer - 250 | Printer | \$200 | 10/\$195 | |
| -1000 | PIN Pad | \$88 | 10/\$85 | |
| | Total | \$643 | 10/\$625 | |
| Hypercom - T-7E - Silent Partner (Datacard) - S8 or S7CR | Terminal Printer PIN Pad Total | \$350 \$225 \$250 \$825 | 10/\$340 10/\$215 10/\$245 10/\$800 | |
| Hypercom | | | | |
| - T-7P | Terminal | \$355 | 10/\$345 | |
| - S8 or S7CR | PIN Pad | \$250 | 10/\$245 | |
| | Total | \$605 | 10/\$590 | |

FINET COMMODITY CODE(S): 94635000000 - CREDIT CARD, CHARGE CARD SERVICES

REPORTS:

The contractor will submit quarterly reports to the State Purchasing Agent showing quantities and dollar volume of purchases by each State agency and political subdivision. These reports will be due 10 days after the calendar quarter.